



FK-TRADING

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To Our valued core supplier

Your ref.:

Our ref.:
br1330-241007I.doc

Date:
26 October, 2007

Organisation of purchasing ingredients for feed

Felleskjøpet Rogaland Agder takes great pride in being known as one of the highest ranked customers to our regular suppliers of feed ingredients. Our core values are being reliable, efficient and innovative, all known to be vital both to our suppliers as well as to our own customers.

Felleskjøpet Rogaland Agder has for more than a decade coordinated the purchasing of imported grain, raw materials and additives under the concept "FK-Agri" on behalf of the co-operative organisations within "Felleskjøpet" (FK). We have executed this mandate to the benefit of both our allies as well as our suppliers. As two of the FK's recently merged, they have concluded to cease our purchasing mandate on their behalf and to establish their own purchasing organisation. We respect their decision.

Felleskjøpet Rogaland Agder will, however, continue our constructive collaboration directly with our suppliers. We will put even more devotion to the value of joint innovation of new business concepts, reliable contract relations and efficient communications and execution. All purchasing of ingredients for our feed production will thus be organised from our office in Stavanger.

To identify ourselves and our values more explicitly, we kindly introduce you for our purchasing concept called "FK-Trading". This brand will now identify our purchasing and trading activities within Felleskjøpet Rogaland Agder and subsidiaries. Legally and economically FK-Trading is fully backed by Felleskjøpet Rogaland Agder. You will find the logo of our trading brand on letters together with Felleskjøpet Rogaland Agder, and you will find more information about our activities on our dedicated web-site, www.fk-trading.com.

As one of our valued core suppliers, you are kindly invited to contact us for any discussion at any time. Our experienced staff, which you certainly know, will be happy to receive your call!

Don't forget: reliability, efficiency and innovation are our core values. Test it!

Yours sincerely
FELLESKJØPET ROGALAND AGDER



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